



# MALLORY

Safety and Supply

PRODUCTS • SERVICES • PARTNERSHIPS

*Passionately Creating Safer and More Productive Workplaces*

# Mallory: A culture of teamwork and assistance

## Largest Full Service Independent Industrial Safety Distributor

- Nearly 500 employees
- \$210 million in sales
- \$30 million in inventory
- 26 Locations



### TRUSTED PARTNER

Mallory's customer-centric approach delivers the personal touch of a local supplier with the resources of a national company. We aim to truly become a trusted partner in your growth, productivity and worker safety.

### EXPERIENCED TEAM

At Mallory, our experienced team works with you to explore new and creative ways to keep your people safe, increase revenue, and grow your company.

### ONE SOURCE

Mallory is your one source for safety, industrial, fire, law enforcement, cleanroom, haz-mat response and janitorial equipment.



Next Day Shipping  
to 75% of the U.S.

# Procurement Enhancement

## Vending Machines/VMI Solutions

Providing safety equipment by using supply-chain vending machines helps you:

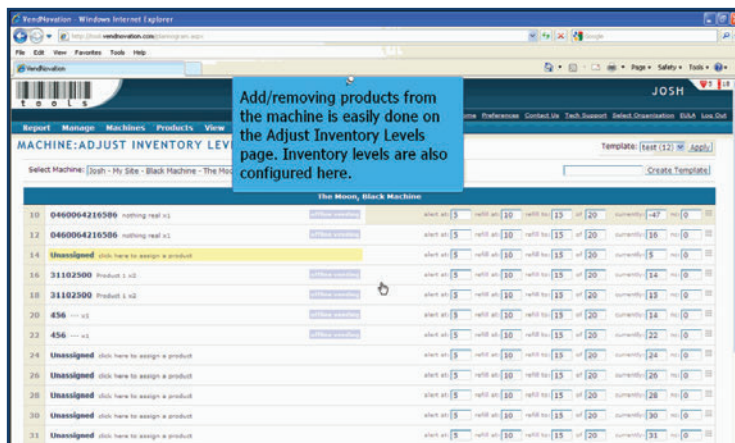
- Eliminate stockouts
- Increase productivity
- Reduce walking time, consumption and wasted products
- Track worksite (and worker) safety product use
- Provide 24/7 onsite availability
- Consolidate safety product purchases under one contract

### CUSTOMIZED HARDWARE/SOFTWARE

Mallory's in-house Vending Department delivers customized hardware and software solutions that provide up to 20% safety product cost savings. Vending software solutions allow you to track and bill specific product use to specific projects or customers.

### INCREASED EFFICIENCY

Our Virtual Machine software allows you to automate and increase efficiency in tool rooms and cribs.



# Procurement Enhancement

## Vendor Managed Inventory



### KEY ITEMS ON SITE

Mallory's experts in safety, efficiency, and logistics will design a program with you that controls the process from the flow of inventory to establishing stocking levels to keep key items on site.

### TAILORED TO YOUR NEEDS

Your VMI program is tailored to meet specific worksite needs and expand or contract to help you reduce duplicate inventory. We can help you control costs through standardization across your company..

## National Account Support

Mallory supplies safety, PPE and supply-chain products to many of the largest industrial, manufacturing, energy, processing and utility operations in North America.

### SEAMLESS PURCHASING

Our systems are designed to provide seamless purchasing for all sizes of operations from regional worksites to global manufacturing facilities.



### COAST TO COAST SUPPORT

Mallory's knowledgeable team and coast-to-coast regional sales, service and warehouse locations provide the inventory, product selection, and services to keep your operation safe and productive.

## Government Sales

Mallory provides approved safety and public safety equipment and services to:

- States
- Cities
- Counties
- Municipalities
- Federal/Military
- Special Operations
- Educational Institutions
- Non-profits

Government entities can purchase items via pre-negotiated Schedule contracts with:

- Omnia Partners (previously US Communities)
- GSA Schedule 84
- DLA Tailored Logistics Support Program

Our experience enables us to deliver quick fulfillment of year-end grants as well as consolidating large lists of agency requirements in one completed contract.





# Technical Products and Support

## Rental Services

Mallory manages a comprehensive rental program to make sure you have the tested, serviced and updated equipment you need, where and when you need it – Mallory's Product Specialists can help you match the right equipment with your job requirements.

Our million-dollar rental inventory includes:

- Instruments (Gas Detection, Sound, IAQ, Thermal)
- Fall Protection
- Respiratory and Breathing Air Equipment
- Confined Space Equipment
- Fire Protection Equipment

Our rental fleet is inspected and maintained by our in-house service centers.



## Maintenance & Repair

Mallory's elite staff of factory certified experts are dedicated to providing the highest quality service in the industry.

### IN HOUSE SERVICE CENTER

Our technicians repair and service all major brands of equipment in-house at Service Centers across the United States, or at your facility.

Mallory works on:

- Portable and Fixed Gas Detection
- Fall Protection, Respirators (SCBA & Airline)
- Hazmat Suit Pressure Testing
- Compressors
- Fire Equipment
- Hoists
- Certain Industrial Equipment

We will schedule maintenance and calibration on a monthly, quarterly, yearly or as-needed basis. Fit testing is also available.

# Training and Safety Management

## Mallory-ENSA Training

The Mallory-ENSA training facility is the largest and most modern at-height training facility in North America. Our at-height safety training courses are designed specifically to instruct and train workers and supervisors about the hazards of tower work.

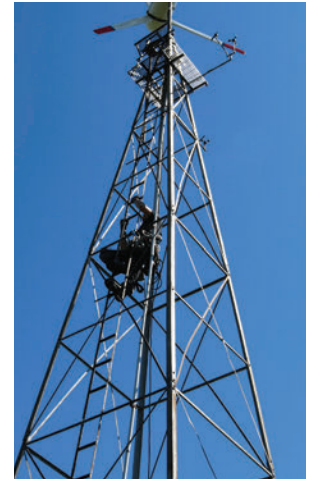
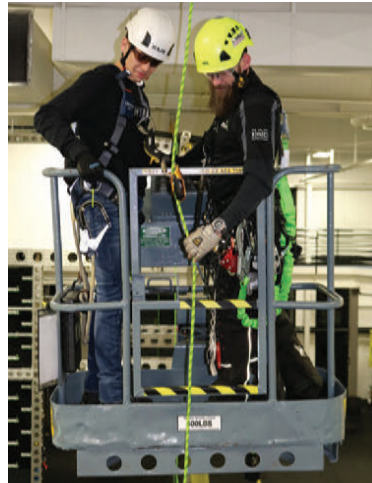
We offer accredited safety and environmental consulting and training services. Facility site surveys with recommendations are also available.

Additional training includes:

- **Confined Space**
- **EM385 1-1/USACE**
- **HAZWOPER 16/40 hours**
- **Industrial/Construction Training**
- **Bucket and Truck Rescue**
- **At-Height Rescues**

### EXPERIENCED TRAINERS

ENSA's training facilities and experienced, certified trainers are strategically located around North America to deliver training where needed.



## Professional Support Division



The Mallory Professional Support division provides operations with full-time or part-time safety leadership and the highest quality EHS services and project staffing. We can provide:

- **Safety Inspectors**
- **Safety Culture Assessments**
- **Project Management**
- **Safety Services**
- **Safety Training**

Our comprehensive network of safety professionals across several industries is vetted and selected to ensure our clients get the most effective personnel for their programs.



# Specialized Services

## Fire Apparatus

Mallory has over 25 years of experience with apparatus development, repair, service and rebuilding on all makes and models of fire equipment and pumps. We can create new equipment to fit your local and regional specifications and maintain your brush trucks, pumps, trailers and water tanks.

### CUSTOM TRUCKS AND WATER TANKS

Mallory's apparatus team can also design and manufacture poly water tanks that will make your apparatus the most efficient load distribution delivery system.

### INNOVATIVE CHASSIS

Our custom chassis can access virtually any road or wildland area. Available features include stainless steel plumbing, reduced-weight pump sub-frame, and quick disconnect plumbing.



## Turnaround Services

Our efficient asset management software allows operations to provide necessary worker PPE for your jobsite and turnaround procedures. We capture usage data for reporting purposes and analysis for improved efficiencies.

### SELF CONTAINED TRAILERS

Mallory's fleet of self-contained and self-sustainable trailers are equipped with the latest technology for recycling, washing, repairing and redeploying protective equipment safely, hygienically and efficiently.

# DIAMOND M

## SUPERIOR PRODUCTS

Mallory realized we could make our customers safer and more productive with improved products by controlling the supply chain. Working directly with the manufacturer, we have decreased delivery times, increased inventory levels, and provided feature-rich and value-packed products.

## THIRD-PARTY TESTED AND PRODUCT AUDITS

Diamond M products deliver style, value and unique solutions. Mallory works directly with factories using our design specifications to create feature-rich items. Audits performed at these factories guarantee the items are being consistently produced to our requirements. Our close relationships with world-class factories around the globe allows us to provide cutting edge products to protect you at the best value.



## CUSTOMER FOCUSED

Our close relationships with customers allows us to adapt to local market needs. Innovations occur across our product line, including the patented ENSA-APE-Escape Kit, cut-resistant rebar gloves, and scales for the vending machines.

## OVER 120 YEARS OF EXCELLENCE



Mallory traces its history to the late 1800's when it was a major manufacturer of logging blocks. These blocks were advertised as "built stronger than seems necessary". Diamond M products are still built to that standard of excellence.



Safety Eyewear



Hard Hats



Safety Gloves



Hearing Protection



Respirators & Face Masks



Disposable Clothing



Cleanroom



Hi-Vis



Sorbents



Abatement/  
Remediation



Traffic Control



Facility  
& Jan-San



# Custom Logo Imprinting

## Custom Imprinting by Mallory Safety & Supply

Set your company apart with imprinted PPE. Manufactured in-house or by our suppliers, we can quickly meet your needs for a custom look.

### PAD PRINTING

Designed to mold around curved surfaces, pad printing enables Mallory to logo hard hats, safety eyewear and other PPE. Hard hats can be printed on the front, back or sides with one or two colors.

### HEAT TRANSFERS

Special material is used to reproduce multi-color logos and apply onto clothing surfaces.

### SCREEN PRINTING

This process allows us to print one- or two-colored logos on the back, front pockets and sleeves of hi-vis vests and other clothing. Screen printing can also be used on other soft items such as gear bags and gloves.

### CONTACT US FOR DETAILS

Minimum quantities may apply.



# Quality Product Lines

## SAFETY

3M		Carolina Glove		Hart Health		Lakeland		Radians	
3M DBI-SALA		Casella		Haws		LOBO		RKI Instruments	
3M Peltor		Checkers		HexArmor		Mako		SanMar	
3M Scott		CoreTex		Honeywell		Microflex		Showa	
5.11 Tactical		Cortina		Honeywell Fibre Metal		Moldex		Speakman	
Abus		CPA		Honeywell North		MSA		Sqwincher	
Accuform		Diamond M		Honeywell RAE		National Marker		SureWex	
Air Systems		DuPont		Honeywell Salisbury		National Safety Apparel		SW	
Allegro Industries		Dynarex		Impacto		North Star		Techniglove	
Amerex		Eagle		InCom		NoTrax Matting		Tingely	
Ansell		ENSA		Industrial Scientific		NPS Spilfyter		Tuff Built	
ARI		Eyelation		JBC		Petzl		UltraTech	
Bausch + Lomb		Ergodyne		Justrite		PIP		VF Corporation	
Brady		First Aid Only		Kask		Pyramex		West Chester	
Bullard		Gasco		Kimberly-Clark		Pure Safety Group		Zoll	

## INDUSTRIAL

3M		Essendant		Krylon		Pferd		Spellbound	
Apex Tool Group		Erin Rope		LiftAll		Proto		Stanley	
Atkore Unistrut		GoJo		Little Giant		Quantum Storage		Star Stainless	
Brighton-Best		Graco		Louisville Ladders		Radiac		Streamlight	
CEP		Harrington		Lyon		Rayovac		TM Poly	
CRC Lubricants		Henkel		Markal		Seco		TRM	
DeWalt		InCom		Milwaukee		Sioux		Vestil	
Diamond M		Intertape Polymer		Norton		Slice		Weiler	
Dormer Pramet		ITW Pro Brands		NPS Spilfyter		Snap-On		WiseSupply	
Drillco		Klein Tools		ORS Nasco		Sound Off Signal			

# Quality Product Lines

## ABATEMENT

3M		Desco		ILC Dover		Phoenix		TM Poly	
Abatement Technologies		DriEaz		Injectidry Systems		Poly-America		TriMaco	
ACSI		Dumond		IOTG		Pullman-Holt		TRM Mfg	
Allegro		Dwyer		Intertape Polymer Group		Raven		Twin Chemicals	
Apco Extruders		Engineering Solutions		KleenRite		Sentinel		WiseSupply	
Berry Plastics		Esca Tech		NC Filtration		Shurtape		Vaportek	
Casella		Fiberlock		Nilfisk		Surface Shields		ZipWall	
Chase		Graco		Novatek		Taylor Tools		Zefon	
				Odorox		Tians			

## CLEANROOM

Ansell		Dupont		Liberty		TechTrue		UltraTape	
Berkshire		FG Clean Wipes		PIP		Teknipure			
Contec		Fruth		Purus		Texwipe			
Columbia		Kimberly-Clark		TechNiGlove		Tian's			

## PUBLIC SAFETY / LAW ENFORCEMENT

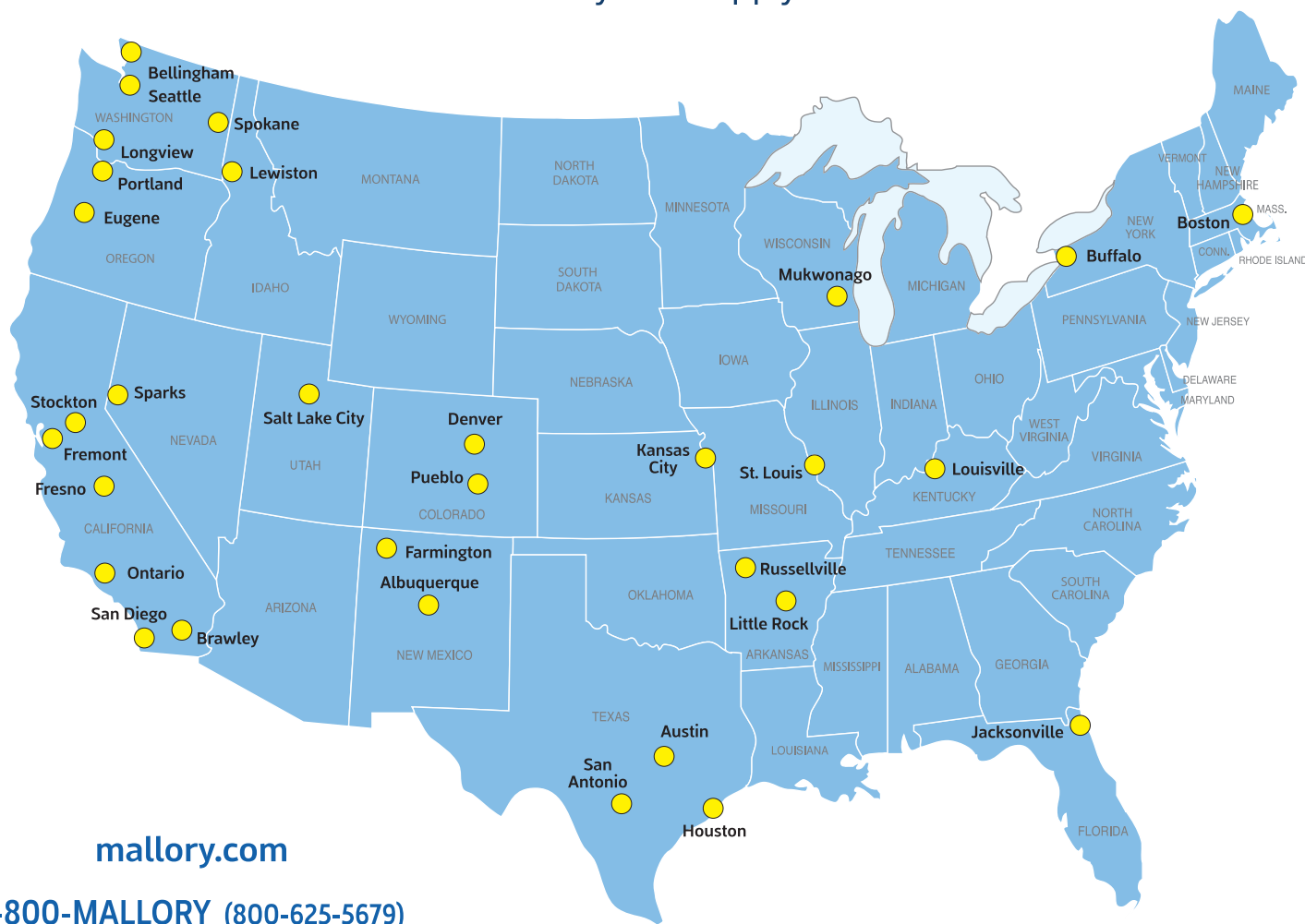
5.11 Tactical		Flir		Mercedes		Smith & Warren		Western Shelter	
Avon		Genasys		Orion		SoundOff Signal		Zoll	
Blackinton		Kroll		Power Products		Streamlight			
FireAide		Meridian		Point Blank		TydenBrooks			
Fire Dex		MSA		SafariLand		United Shield			





# MALLORY

Safety and Supply



[mallory.com](http://mallory.com)

1-800-MALLORY (800-625-5679)

## ARKANSAS

Little Rock ..... 501-562-7700  
Russellville..... 479-219-5034

## CALIFORNIA

Brawley..... 760-344-4224  
Fremont ..... 408-727-8530  
Fresno ..... 800-625-5679  
Ontario ..... 510-658-0414  
San Diego ..... 858-541-2880  
Stockton..... 510-658-0414

## COLORADO

Denver ..... 303-329-9016  
Pueblo..... 719-647-9327

## FLORIDA

Jacksonville..... 904-693-8781

## IDAHO

Lewiston..... 360-501-3207

## KANSAS

Kansas City ..... 913-492-9444

## KENTUCKY

Louisville ..... 502-637-4337

## MASSACHUSETTS

Boston..... 978-557-9070

## MISSOURI

St. Louis ..... 314-428-3100

## NEVADA

Sparks ..... 775-355-2000

## NEW MEXICO

Albuquerque .... 505-823-6434  
Farmington ..... 800-625-5679

## NEW YORK

Buffalo..... 800-625-5679

## OREGON

Eugene ..... 541-683-9333  
Portland..... 503-238-3800

## TEXAS

Austin ..... 210-650-9033  
Houston ..... 713-944-7300  
San Antonio ..... 210-650-9033

## UTAH

Salt Lake City .... 801-978-3755

## WASHINGTON

Bellingham ..... 360-734-1110  
Longview..... 360-636-5750  
Seattle..... 206-762-8500  
Spokane..... 509-534-0661

## WISCONSIN

Mukwonago ..... 800-625-5679